



The Value Added Organization : Becoming a Value Added Peak Competitor

Tom Reilly

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Organizational excellence is the natural outcome of individual and team excellence. As organizations scramble to achieve competitive superiority, Tom Reilly shares his insights on what makes organizations great. These are some of the important themes covered in this program:

- You and your career: how do you personally add value to your organization's solution?
- You and your peers: how do you add value to your team?
- You and your customers: how do you add value to your relationships with your customers?
- The way you approach your career, interact with your peers, and interface with your customers determines the level at which your organization competes.

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