



# High Velocity Hiring: How to Hire Top Talent in an Instant

*Scott Wintrip*

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**Win the war for talent by building an army of ready-to-deploy candidates**

*An employee leaves and you post the open position. Resumes trickle in. You interview a few candidates. No one fits the bill. The next thing you know, three months have passed and that desk is still empty . . .*

Nothing drives business success like a staff of talented, productive employees. So why accept a hiring process that fails you time and time again?

Well, there's one person who doesn't: Scott Wintrip. And in *High-Velocity Hiring*, he provides the tools and systems for creating a hiring process designed for today's fast-paced, talent-deficient landscape. Using the proven methods Wintrip has applied at some of today's more forward-thinking companies, you'll hire top employees faster?and smarter.

*High-Velocity Hiring* replaces the old, worn-out way of hiring with the simple but revolutionary approach of actively cultivating top talent *before* positions open. The old way is slow and inefficient. Wintrip's way is dynamic and proven-effective. You'll enrich and maintain a flow of high-quality candidates, harness this flow by identifying the most talented people, and channel it into a pool of ready-to-hire prospective employees.

More than ever, hiring the best people requires foresight, planning, alertness, and decisive action. With *High-Velocity Hiring*, you have everything you need to seize the high-ground in the war for talent and maintain it for long-term growth and profitability.

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