



# **Best Practices for Distressed Company Workouts: Leading Lawyers on Evaluating Alternatives, Assembling a Workout Team, and Forecasting Possible Outcomes (Inside the Minds)**

*Aspatore Books Staff*

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Best Practices for Distressed Company Workouts is an authoritative, insider's perspective on best practices for representing and advising clients in distressed company workouts. Featuring partners from some of the nation's leading law firms, these experts guide the reader through the necessary legal aspects of the restructuring process. These top lawyers reveal their advice on questioning the client, conducting research, assembling a workout team, and navigating the negotiation process. From evaluating restructuring alternatives to understanding the differences between a distressed out-of-court company workout and a bankruptcy filing, these authors explain the different options available and the mistakes to be avoided during a workout. Additionally, these leaders reveal their strategies for managing documents, navigating legal risks, overcoming challenges, and expediting the timeline. The different niches represented and the breadth of perspectives presented enable readers to get inside some of the great legal minds of today, as these experienced lawyers offer up their thoughts around the keys to success during this challenging process.

Inside the Minds provides readers with proven business intelligence from C-level executives (Chairman, CEO, CFO, CMO, Partner) from the world's most respected companies and firms nationwide, rather than third-party accounts from unknown authors and analysts. Each chapter is comparable to an essay/thought leadership piece and is a future-oriented look at where an industry, profession, or topic is heading and the most important issues for the future. Each author has been selected based upon their experience and C-level standing within the professional community.

Chapters Include:

1. Henry C. Shelton III, Partner, Adams & Reese LLP The Debtors Dance: Restructuring Strategies for Debtor and Creditor Clients
2. Marc E. Albert, Alisa Lacey, and Katherine M. Sutcliffe Becker, Partners, Stinson Morrison Hecker LLP Rules in a Down Market
3. Martin J. Bienenstock, Chairman, Business Solutions & Governance Department, Dewey & LeBoeuf LLP Optimizing Debtors and Creditors Outcomes in Workouts
4. Robert J. Miller, Leader of the Restructuring, Bankruptcy, and Creditors' Rights Client Service Group, Bryan Cave LLP Practical Concepts Crucial to Successful Distressed Company Workouts
5. Michael Richman, Partner, Foley & Lardner LLP Successful Workout Strategies
6. Mark Shinderman, Partner, Tolles, Olson LLP Out-of-Court Restructurings

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